

Porter Henry Client Satisfaction Survey Results

Porter Henry & Company embarked on a comprehensive client satisfaction survey in early 2005. We are pleased to publish highlights of the results.

Satisfaction with the quality of Porter Henry's work.	100% of respondents were "satisfied" or "highly satisfied."
Ability to meet client deadlines .	96% were "highly satisfied."
Satisfaction with Porter Henry's communications with clients and responsiveness to clients.	92% were "highly satisfied." The remaining 8% were "satisfied."
Would you consider Porter Henry for another assignment ?	100% responded "yes."

Additional comments offered by our clients:

- "Best vendor/consultant I have ever worked with in my 24 years of sales training."
- "I can brag about our +35% [sales increase] since we started working with you."
- "You are reliable, creative, and flexible, and offer good value for the cost. You are my first go-to in your areas of expertise."
- "Knowledgeable, easy to work with, always striving to meet my needs."
- "Thank you for your hard work and as importantly, your wonderful partnership with a hectic and changing implementation plan."
- "Practical solutions and content."
- "Effective, efficient, responsive service from high quality professionals."
- "We're already beginning to see the fruits of our [training] efforts in improved performance on the part of the majority of our salesforce."
- "You are client-focused, flexible, and reliable. You do what you say you will do; you never spring surprises on us."
- "You are always upfront and honest in your dealings with us. You treat ALL levels of our staff with the same level of respect and professionalism; we love working with you."

Note: More detailed results and testimonials are available upon request.